

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: September 12, 2013

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

David P. Iannuccilli: Chairperson, Robert R. Recchia, Brenda L. Marchwicki,

Lisa A. Pinsonneault: Special Assistant to the Attorney General and

William J. DeLuca: Real Estate Administrator.

Non Members Present:

Norma M. Mousseau: Education Director, RIAR, Monica Staaf: Legal Counsel, RIAR and

Lisa J. Crenca: DBR Real Estate.

Chairperson Iannuccilli called the meeting to order at: 9:25 A.M.

Chairperson Iannuccilli opened up with the minutes from the previous meeting. Brenda L. Marchwicki made a motion to accept the September minutes as presented, seconded by Robert R. Recchia. Chairperson Iannuccilli asks if there are any comments, additions, amendments, there are none. All those in favor; motion passed.

The following continuing education courses were reviewed:

John A. Silvia: Vice-Chairperson and Brenda L. Marchwicki reviewed the courses submitted for continuing education on September 10, 2013. Ms. Marchwicki presented the recommendations to the Board.

FUTURE PROPERTIES:

Renewals:

- FP107C Ethics**

3 CORE

- FP100 Foreclosures, Short Sales, REO's & Auctions**

3 CORE

- FP105 Commercial Real Estate Listing Properties**

6 CEU

- FP104 Homes for all Serving People with Disabilities**

6 CEU

- FP106 Reverse Mortgages**

6 CEU

- **FP109 Real Estate and Taxes**

3 CEU

- **FP108 Title Insurance**

3 CEU

Brenda L. Marchwicki asks for a motion to accept the six courses submitted by Future Properties and reject course # FP108 Title Insurance, because the wrong information was sent in on the disc. Future Properties can resubmit for approval at another time. William J. DeLuca makes the first motion; Robert R. Recchia seconds his motion. Chairperson Iannuccilli asks if all in favor, motion passed.

New Courses:

- **FP10C Fair Housing**

3 CORE

- **FP14C Finance Today**

3 CORE

- **FP05 Red Flags**

3 CEU

Brenda L. Marchwicki asks for a motion to accept the three new courses submitted by Future Properties. Lisa A. Pinsonneault makes a motion; Robert R. Recchia seconds her motion. All in favor, motion passed.

MARTINELLI CAPUTI, LTD:

New Course:

- The Short on a Short Sale Listing**

1 CEU

Ms. Marchwicki asks for a motion to accept Martinelli Caputi, LTD short one-hour course.

**Lisa A. Pinsonneault makes a motion; Robert R. Recchia seconds her motion. All in favor,
motion passed.**

MA & RI CHAPTER OF THE APPRAISAL INSTITUTE:

- Income Approach for Residential Appraisers**

7 CORE

- Complex Litigation Appraisal Case Studies**

7 CORE

Ms. Marchwicki asks for a motion to accept the two courses submitted from MA & RI Appraisal Institute for seven regular hours, not core. Robert R. Recchia makes the first motion;

William J. DeLuca seconds his motion. All in favor, motion passed.

NATIONAL SCHOOL OF REAL ESTATE:

· 501 Agency and Non-Agency Relationships~

Under Rhode Island Law

3 CORE

· 401 Foreclosures, Short Sales and Loan Modifications

3 CEU

· 501 Home Inspection Contingency Law of 2013

3 CEU

· 403 Paralegal Skills for the Real Estate Professional

3 CEU

· 503 What Every Real Estate Licensee Should Know~

About Bankruptcy

3 CEU

Ms. Marchwicki asks for submission of acceptance on National School of Real Estate's five courses. Robert R. Recchia makes the first motion and Lisa A. Pinsonneault seconds Robert's motion. Chairperson Iannuccilli asks if all in favor, motion passed.

NEW ENGLAND REAL ESTATE ACADEMY:

· 09138 Appraisal Process

3 CORE

· 09139 Investment Property Analysis

3 CORE

Brenda L. Marchwicki asks for a motion to accept the two courses submitted for three core credits each. Robert R. Recchia makes the first motion; William J. DeLuca seconds his motion. All in favor, motion passed.

RI COMMERCIAL AND APPRAISAL BOARD OF REALTORS:

- 225 High-Touch Real Estate**
- 7 CEU**

Brenda L. Marchwicki asks for a motion to accept the course submitted from the RI Commercial and Appraisal Board of Realtors for seven regular course credits. Robert R. Recchia makes the first motion and Lisa A. Pinsonneault seconds his motion. Chairperson Iannuccilli asks if all in favor, motion passed.

THE RHODE ISLAND ASSOCIATION REALTORS:

Renewals:

- 345 Right Start** **30 Hrs./ 24 CEU, 6**
CORE
- 344 Renovation Lending and How It Can Work for You**
3 CORE
- 28 Residential Real Estate Closings in RI**
3 CEU

New Course:

· 425 Knowledge of Mortgage Types

3 CORE

Brenda L. Marchwicki asks for a motion to accept RIAR’s three renewals and one new course as submitted. Robert R. Recchia makes a motion; Lisa A. Pinsonneault seconds his motion. All in favor, motion passed.

New School Application:

EXCEL REALTY SCHOOL

334 Branch Avenue

Providence, RI 02904

Sean Harrington

401.300.2222

Brenda A. Fernandes

401.499.5333

The Department of Business Regulation, Real Estate Section has approved the application for the newest school, EXcel Realty School.

EXCEL REALTY SCHOOL:

· 101 Sales Pre-Licensing 45

CORE

· 201 Understanding Agency 3

CORE

· 202 Lead Hazard 3

CORE

· 501 What is a CRM?

1

CEU

Ms. Marchwicki asks for a motion to approve all four courses provided by Excel Realty School as submitted. Robert R. Recchia makes a motion; Lisa A. Pinsonneault seconds Robert's motion. All in favor, motion passed.

INSTRUCTORS:

- Brenda A. Fernandes: RES.0030893 – EXcel Realty School**
- Deborah Merritt – RIAR**
- Elaine M. Eccleston: REC.0009993 – Century 21 Access America**
- Sean Harrington: REC.0015874 – EXcel Realty School**

Brenda L. Marchwicki asks for a motion to accept Brenda Fernandes and Sean Harrington as instructors for EXcel Realty School and Elaine Eccleston and Deborah Merritt for RIAR.

Correction: Elaine Eccleston has been previously approved for Access America Real Estate School; her approval was to teach at RIAR as well. Robert R. Recchia makes a motion to approve all four instructors; Lisa A. Pinsonneault seconds his motion.

Old Business: None.

New Business: None.

Opportunity for Public Comments:

Chairperson Iannuccilli asks if there is anything else. Public rests. The next Commission Meeting will be on October 10, 2013 at 9:15 A.M., in conference room 69-2.

Chairperson Iannuccilli asks for a motion to adjourn the meeting at 10:12 A.M. Motion is made by Brenda L. Marchwicki; seconded by Robert R. Recchia.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator